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**UNITED STATES DISTRICT COURT
DISTRICT OF NEVADA**

WAYNE SZYMBORSKI, On Behalf of
Himself and All Others Similarly Situated,

Plaintiff,

vs.

ORMAT TECHNOLOGIES, INC.,
YEHUDIT BRONICKI, JOSEPH TENNE,

Defendants.

CASE NO.: 3:10-CV-00132-ECR-RAM

**REPLY MEMORANDUM IN SUPPORT OF
DEFENDANTS' MOTION TO DISMISS
CONSOLIDATED COMPLAINT**

ORAL ARGUMENT REQUESTED

PAUL STEBELTON, On Behalf of Himself
and All Others Similarly Situated,

Plaintiff,

vs.

ORMAT TECHNOLOGIES, INC., JOSEPH
TENNE, YEHUDIT BRONICKI, YORAM
BRONICKI, LUCIEN Y. BRONICKI, DAN
FALK, JACOB J. WORENKLEIN, ROGER
W. GALE, ROBERT F. CLARKE,

Defendants.

CASE NO: 3:10-CV-00156-ECR-RAM

JOHN J. CURTIS, On Behalf of Himself
and All Others Similarly Situated,

Plaintiff,

vs.

ORMAT TECHNOLOGIES, INC., JOSEPH
TENNE, YEHUDIT BRONICKI,

Defendants.

CASE NO. 3:10-CV-00198-ECR-RAM

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INTRODUCTION

Plaintiffs' defense to the Motion to Dismiss is to change their story. With regard to the restatement claim, the Consolidated Amended Complaint ("CAC") alleges that the method of accounting used and disclosed by defendant Ormat Technologies, Inc. ("Ormat") was inappropriate. Plaintiffs now contend that the method disclosed by Ormat was, in fact appropriate, but that Ormat "secretly" did not follow that method. They even suggest that Ormat's auditors were fooled, and did not know – though it was publicly disclosed – that Ormat had abandoned some sites and had not expensed them. In the absence of any accounting rule specifically applicable to geothermal companies, Ormat did its best to select the most analogous rule, its independent auditors agreed, and Ormat then fully and accurately disclosed the method selected. This is not securities fraud.

With regard to North Brawley, Plaintiffs seem largely to abandon the allegations of the CAC and now base their claim on statements found in exhibits attached to their Opposition. Then, without any factual basis whatsoever, they accuse Ormat of not properly investigating the site, not following their own standard procedures, and taking unidentified "shortcuts." The facts show the contrary. Moreover, in the end, North Brawley is only about some predictive statements upon which Plaintiffs cannot state a claim for a host of reasons including that Ormat provided power to Southern California Edison by the end of 2008 as it predicted and it is not fraud for a company to run into unexpected problems that affect the development of complicated project.

Finally, Plaintiffs offer no plausible reason why Ormat's Chief Executive Officer ("CEO") Yehudit Bronicki or Chief Financial Officer ("CFO") Joseph Tenne (together, "Individual Defendants") (with Ormat, "Defendants") would have committed securities fraud. There were no material stock sales during the relevant period, only massive stock purchases by the Bronickis. The best that Plaintiffs could do was spin a story that the Bronickis engaged in fraud to earn an extra \$300,000 in dividends so that they could "pay off" a loan of over \$150,000,000. Aside from the fact that this amount is insufficient to support any inference of motive or scienter, the pleadings show that Ormat had the discretion to grant the dividends in any event.

Plaintiffs do not request leave to amend in their Opposition, but presumably the arguments that Plaintiffs set forth for the first time in that document represent their best efforts at saving their

deficient claims. They have failed and Plaintiffs' CAC should be dismissed with prejudice. In the words of an independent financial analyst that Plaintiffs referenced in the CAC, "management has [run] Ormat to the benefit of all shareholders." (Ex. 39; Pl. Ex. 20 at 4).

ARGUMENT

I. PLAINTIFFS HAVE NOT ALLEGED A CLAIM BASED ON ORMAT'S METHOD OF ACCOUNTING FOR EXPLORATION AND DEVELOPMENT COSTS

A. Ormat Accurately And Fully Disclosed Its Method of Accounting for Exploration and Development Costs.

Defendants have shown that Ormat accurately disclosed its method of accounting for development and exploration costs. (MtD at 14). It disclosed that it capitalized costs on an "area of interest" basis," that these capitalized costs included "dry hole costs and the cost of drilling and equipping production wells and other directly attributable costs," and that if it abandoned an "area of interest" it would expense those previously capitalized exploration costs. In addition to disclosing its method of accounting, Ormat also disclosed that "some of the geothermal leases that we explore have been, and will be, abandoned." (MtD at 14 (citing Ex. 3 at 32)). Ormat further informed stockholders that the abandoned sites included Buffalo Valley and Grass Valley. (Ex. 3 at 11, 32). Plaintiffs do not dispute that Ormat made these disclosures or that investors understood which sites Ormat had abandoned. (See Opp. at 9-11).

Instead, Plaintiffs argue, in effect, that the disclosures were misleading because Ormat somehow gave the impression that each "area of interest" constituted only a single site and that Ormat would expense costs as soon as it abandoned a single site (even if it had not abandoned the "area of interest" in which such site was located).¹ Plaintiffs distort the plain and accepted meaning of the term "area of interest." "Area of interest" is generally understood to refer to a broad

¹ It should be noted that the timing of Ormat's write off of these expenses had no effect on Ormat's cash position or revenues. It simply affected when Ormat took a non-cash charge for money already spent. (Compare Ex. 3 (2008 Form 10-K) at 100, 101 (cash and cash equivalents of \$34,393,000; revenues of \$344,833,000 as of 12/31/2008 before restatement) with Ex. 4 (2009 Form 10-K) at 122, 123 (cash and cash equivalents of \$34,393,000; revenues of \$344,833,000 as of 12/31/2008 even after restatement)).

geographic location that encompasses multiple mines, leases or sites. See, e.g., Bullion Monarch Mining, Inc. v. Newmont USA Ltd., No. 3:08-CV-0227-ECR, 2010 WL 2985496, at *2 (D. Nev. July 23, 2010) (“area of interest” encompasses multiple mines); Palmer v. Fuqua, 641 F.2d 1146, 1154 (5th Cir. 1981) (“area of interest” not vague and encompasses multiple leases); In re Manville Forest Products Corp., 89 B.R. 358, 362 (Bankr. S.D.N.Y. 1988) aff’d, 99 B.R. 543 (S.D.N.Y. 1989) aff’d, 896 F.2d 1384 (2d Cir. 1990) (four mines in “area of interest”). This is the meaning ascribed to the term in the glossary to Statement of Financial Accounting Standards (“SFAS”) 19, which, as Plaintiffs concede, also defines “areas of interest” as encompassing multiple sites, mines, or leases. (See Opp. at 10 n.14). Indeed, the glossary specifically notes that the term “areas of interest” is “broader” than a single site. (Ex. 43 at ¶ 272).² Thus, Ormat made it clear by use of the phrase “area of interest” that it would not expense capitalized costs as soon as it abandoned a single site.

Nonetheless, Plaintiffs attempt to interject ambiguity where there is none. Plaintiffs quote Ormat’s disclosure that “although we do not commence exploration activities until feasibility studies have determined that the project is capable of commercial production, it is possible that economically recoverable reserves will not be found in an ‘area of interest’ and exploration activities will be abandoned” and argue that it led investors to believe that Ormat expensed costs as soon as it abandoned a particular site. (See Opp. at 10 (citing CAC 34) (emphasis in Opp. omitted)). This argument ignores the preceding sentence in which Ormat indicated that its method of accounting capitalized “dry hole costs.” (CAC 34). There would be no “dry hole costs” to capitalize if Ormat expensed the costs of an exploration site as soon as it was abandoned.

Also, Plaintiffs’ argument ignores Ormat’s publicly disclosed financials for 2008. Plaintiffs acknowledge stockholders knew Ormat had abandoned Buffalo Valley and Grass Valley in the fourth quarter of 2008. Ormat’s 2008 financial statements did not reflect a write-off of such

² Plaintiffs argue that the plural “areas of interest” does not have the same meaning as the singular “area of interest.” (Opp. at 10 n.14). This is silly. Under Plaintiffs’ interpretation, a “province” and “basin” (both of which also are pluralized in SFAS 19 ¶ 272 and which usually cover very large geographic regions) similarly would equate to a single, localized, site. Plaintiffs cite no authority indicating that FASB intended to distinguish the singular and plural form of “area of interest,” nor would such a distinction be consistent with the terms’ ordinary usage.

1 expenses. (Ex. 3 at 101). (When Ormat later wrote off such expenses, it made it very clear. (Ex. 4
2 at 123).³) Therefore, investors clearly understood that, under Ormat's stated accounting method, the
3 drilling costs of individual sites would be capitalized absent an abandonment of an entire "area of
4 interest."

5 Plaintiffs' new theory seems to be that Ormat led its stockholders to believe it was applying
6 the "successful efforts" method of accounting for exploration and development costs whereby it
7 expensed costs immediately upon abandonment of a particular site. Ormat, however, did no such
8 thing. It never said that it used the "successful efforts" method. It specifically noted it capitalized
9 "dry hole costs" which one would not do using the successful efforts method (Ex. 43 ¶ 18 (dry hole
10 costs expensed when incurred under successful efforts accounting), and it described its method of
11 accounting using the phrase "area of interest" that FAS 19 notes is a "modified full cost approach."
12 (Ex. 43 at FAS19-19).

13 If there were any doubt about the meaning of Ormat's disclosures, the certification by
14 Ormat's independent auditors would end that doubt. (Ex. 3 at 99). Ormat's description of its
15 accounting policy in the notes to the financials was essentially the same as the description Plaintiffs
16 challenge, the auditors knew that Ormat had abandoned certain sites, they were obviously aware
17 from their audit that Ormat continued to capitalize the costs of abandoned sites, and they therefore
18 certified that Ormat's application of its accounting policy was consistent with the description.⁴

19 ³ Plaintiffs also argue that Ormat did not disclose the costs it capitalized from abandoned
20 projects in accordance with Plaintiffs' interpretation of certain provisions of Rule 4-10. This is not
21 correct. First, given that Ormat used a more conservative version of full cost accounting than that
22 reflected in Rule 4-10, the specific provision did not apply. Second, Ormat did disclose the costs it
23 capitalized from abandoned projects. The CAC acknowledges that Ormat's 2008 Form 10-K
24 indicated that "[e]xploration and drilling costs related to uncompleted projects are included as
construction-in-process in the consolidated balance sheets and totaled \$52,435,000 and \$16,677,000
at December 31, 2008 and 2007, respectively." (CAC 70 (quoting 2008 Form 10-K)).

25 ⁴ Plaintiffs are also wrong that a restatement is an admission that prior financial statements
26 were false. In re Atlas Mining Co., Sec. Litig., 670 F. Supp. 2d 1128, 1134 (D. Idaho 2009) (citing
27 cases and rejecting In re Cylink Sec. Litig., 178 F. Supp. 2d 1077, 1084 (N.D. Cal. 2001) (cited by
28 Plaintiffs at 12, n.18) as contrary to the majority view). As discussed in the Motion, Ormat's
financials may have been incorrect, but nobody was misled given that Ormat disclosed exactly how
it accounted for exploration and development costs. See In re AgriBioTech Sec. Litig., No. 99-144,
2000 WL 1277603, at *5-6 (D. Nev. Mar. 2, 2000); see also Benzon v. Morgan Stanley Distributors,

(Footnote continues on next page.)

B. Plaintiffs Cannot Allege Scienter Given Ormat's Accurate And Auditor Approved Disclosure Of Its Accounting Policy.

Defendants' Motion to Dismiss established that Plaintiffs have completely failed to meet their burden of pleading with particularity an inference of scienter that is cogent and at least as compelling as any competing non-fraudulent inference. (MtD at 16-23). Plaintiffs must "plead, in great detail, facts that [at least] constitute strong circumstantial evidence of deliberately reckless or conscious misconduct," In re Silicon Graphics, Inc. Sec. Litig., 183 F.3d 970, 974 (9th Cir. 1999), that overcome "plausible opposing inferences." Tellabs, Inc. v. Makor Issues & Rights, Ltd., 551 U.S. 308, 310 (2007). Plaintiffs have not done so.

Plaintiffs base their claim that they have pled scienter on two arguments: (1) that Ormat's accurately disclosed method of accounting constituted an egregious violation of generally accepted accounting principles ("GAAP"); and (2) that Ormat's CEO (but not its CFO or Ormat itself) had a motive to mislead Ormat's stockholders.⁵ As described in more detail below neither argument is correct and looking at the allegations in totality, as Tellabs instructed, it is apparent that Plaintiffs do not meet their burden. Plaintiffs' inadequate allegations of scienter do not overcome the fact that (1) Ormat's nationally recognized auditors knew – like everybody else – that Ormat had abandoned certain sites, audited Ormat's financials, and issued clean audit opinions concerning Ormat's method of accounting; (2) nobody sold Ormat stock; and (3) Ormat's CEO suffered the biggest loss when Ormat's stock prices fell.

1. Ormat Made A Reasonable, Auditor Supported Decision Concerning How To Account For Its Exploration And Development Costs.

Scienter cannot be inferred merely based on an alleged violation of GAAP except in rare

(Footnote continued from previous page.)

Inc., 420 F.3d 598, 608-09 (6th Cir. 2005). In addition, Ormat's disclosure of its accounting policy undermines any inference of scienter. Weiss v. Priceline.com, Inc., 330 Fed. Appx. 230, 232 (2d Cir. 2009) (scienter undercut where accounting treatment discussed in detail in financial statement); see also In re Imergent Sec. Litig., 2009 WL 3731965, at *11 (D. Utah Nov. 2, 2009).

⁵ Plaintiffs have abandoned any claim that Mr. Tenne acted with scienter recognizing that it is not enough to allege that one of the defendants was the CFO in an accounting restatement case. See In re Hypercom Corp. Sec. Litig., No. 05-455, 2006 WL1836181, at *8 (D. Ariz. July 5, 2006).

1 situations where the violation is so pervasive, egregious and glaring that a defendant must have been
 2 aware of it. (MtD at 19 (citing Metzler Investment GMBH v. Corinthian Colleges, Inc., 540 F.3d
 3 1049, 1069 (9th Cir. 2008) (technical GAAP violations do not establish scienter); Zucco Partners,
 4 LLC v. Digimarc Corp., 552 F.3d 981, 1001 (9th Cir. 2009), as amended (Feb. 10, 2009)
 5 (“[R]eporting false information will only be indicative of scienter where the falsity is patently
 6 obvious”) (internal citations omitted))). This requires that the plaintiff plead particularized facts
 7 establishing a “widespread and significant inflation of revenue” or some similar widespread and
 8 significant accounting violation. In re Aspeon, Inc. Sec. Litig., 168 F. App’x. 836, 838 (9th Cir.
 9 2006); see also Garfield v. NDC Health Corp., 466 F.3d 1255, 1266 (11th Cir. 2006) (there must be
 10 “glaring accounting irregularities”). Technical violations of GAAP do not establish scienter and
 11 courts do not infer scienter from the existence of a GAAP violation when a lack of industry specific
 12 guidance exists and the defendant corporation is “not alone in its mistaken interpretation” of the
 13 appropriate accounting standard. DSAM Global Value Fund v. Altris Software, 288 F.3d 981, 1000
 14 (9th Cir. 2002); In re Medicis Pharm. Corp. Sec. Litig., 689 F. Supp. 2d 1192, 1205, 1207 (D. Ariz.
 15 2009). Plaintiffs here do not dispute that this is the correct standard. (See Opp. at 13-15). Yet, they
 16 do not and cannot satisfy it.

17 Plaintiffs cannot allege that Ormat violated any established industry standards since there is
 18 no actual industry-specific accounting standard for geothermal exploration. Indeed, Plaintiffs
 19 themselves appear uncertain about which standard Ormat should have applied. In their CAC, they
 20 allege that Ormat should have used the successful efforts method as described in SFAS 19 because
 21 “the successful-efforts method is appropriate for geothermal companies.” (CAC 47). In their
 22 Opposition, however, they claim that Ormat should have used ASC 360-10-15 (formerly SFAS 144)
 23 because “SFAS 19[] and Rule 4-10 of Regulation S-X specifically exclude geothermal activities.”
 24 (See Opp. at 7, 13). However, Plaintiffs are not even sure about how ASC 360-10-15 applies noting
 25 in one place that it purportedly requires that an abandoned project should be immediately written off
 26 and in another acknowledging that it allows for “grouping of related assets” as Ormat initially did in
 27 defining “areas of interest.” (Opp. at 7, 11 n.16; see also Pl. Ex. 10 at 360-10-35-23 (noting that
 28 “assets shall be grouped with other assets”)). Moreover, ASC 360-10-15 provides no guidance

1 concerning when a company should capitalize or expense costs let alone whether to capitalize or
2 expense costs in connection with geothermal exploration and development. It merely addresses the
3 “depreciation of property, plant and equipment and the post acquisition accounting for an interest in
4 the residual value of a leased asset.” (Pl. Ex. 10 at 360-10-35-1).

5 Furthermore, neither the Securities and Exchange Commission (“SEC”) nor the Financial
6 Accounting Standards Board (“FASB”) precluded geothermal companies from applying either full
7 cost or successful efforts accounting. In creating Rule 4-10 and SFAS 19, they were specifically
8 addressing the oil and gas industry; they made no determination one way or the other about
9 geothermal. There is a general accounting principle that one should apply the most analogous
10 applicable accounting standard. See, e.g., United States v. Hawkins, No. 04-106, 2005 WL
11 1660984, at *21 (N.D. Cal. July 11, 2005); SEC, Staff Accounting Bulletin No. 99 (“registrants may
12 account for, and make disclosures about, . . . transactions . . . based on analogies to similar situations
13 or other factors”). Thus, companies engaged in geothermal exploration would naturally look at the
14 standards applicable to companies engaged in oil and gas exploration.

15 Moreover, even the SEC found the appropriate standard confusing, initially suggesting that
16 Ormat needed to comply with accounting pronouncements related to companies “engaged in
17 significant mining operations” and only after six months of communications – including 11 letters
18 and numerous phone calls – concluding that Ormat’s method of accounting for exploration and
19 development costs was inappropriate in certain respects only. (Ex. 21 at 11 (referring Ormat to
20 Industry Guide 7 Description of property by issuers engaged or to be engaged in significant mining
21 operations); Ex. 20 at 2).⁶ As discussed in Ormat’s MtD, the SEC never noted that Ormat’s chosen
22 method of accounting was egregious, “deliberately reckless,” or even unreasonable, and the SEC’s
23 Division of Enforcement has not opened an informal, let alone a formal inquiry or an enforcement
24 action, concerning Ormat’s disclosures concerning its method of accounting. Indeed, Ormat’s
25

26 ⁶ Contrary to Plaintiffs’ insinuation that Ormat’s “areas-of-interest” were cloaked in a cloud of
27 secrecy (Opp. at 9 n.12), Ormat disclosed publicly and to the SEC that its Northern Area of Interest
28 included the sites of McGinness Hills, Grass Valley, Jersey Valley, and Buffalo Valley and that its
Southern Area of Interest included Gabbs Valley and Rock Hills. (Ex. 22 at 8).

1 forthright communications with the SEC support an inference that Defendants acted without
2 culpable intent. (MtD at 7-8).⁷

3 Finally, and most significantly, Plaintiffs do not dispute that the auditors certified Ormat's
4 method of accounting for exploration and development costs. (Opp. at 15). Instead, they speculate
5 that Defendants may have misled the auditors by their use of a "secret definition of area-of-interest."
6 (Opp. at 15). Plaintiffs do not, however, identify any allegations in the CAC that support this
7 baseless assertion. See Corinthian Colleges, 540 F.3d at 1069 (a plaintiff's failure to allege that
8 independent, outside auditors counseled against a particular method of accounting weighs strongly
9 against an inference of scienter). In fact, the auditors knew – like everybody else – that Ormat
10 abandoned certain sites in 2008, knew Ormat's accounting policy, knew how Ormat applied the
11 policy based on their audit, and therefore knew Ormat's application was consistent with its
12 description.⁸ Ormat's auditors also continued to certify Ormat's financial statements, including
13 noting that in their opinion the Company maintained effective internal control over financial
14 reporting, even after the restatement, and auditors who have been deceived do not simply accept
15 such purported deception. (Ex. 4 at 121); see United States v. Arthur Young & Co., 465 U.S. 805,
16 818 (1984) (an auditor who lacks confidence in a corporation's conduct is "required to issue a
17 qualified opinion, an adverse opinion, or a disclaimer of opinion, thereby notifying the investing
18 public of possible potential problems inherent in the corporation's financial reports.).⁹

19
20 ⁷ Other companies engaged in geothermal exploration and development used the same
21 standard as Ormat thereby further demonstrating that Ormat did not violate any established industry
22 standard. (MtD at 4 n.1). Plaintiffs cannot discredit the choice made by Ormat by noting that these
23 companies are no longer publicly traded. Plaintiffs have not pointed out any changes in the
24 accounting literature between 2000 and 2005 (when these companies used the full cost method) and
25 when Ormat used a more conservative version of the full cost method in 2008.

26 ⁸ Plaintiffs similarly do not and cannot allege that Ormat's auditors did not support Ormat's
27 position in discussions with the SEC (which, they of course did).

28 ⁹ Even if Plaintiffs had alleged an egregious violation of GAAP (and they have not), Plaintiffs'
argument that it would be "absurd to suggest" that Mrs. Bronicki was unaware that Ormat was using
the wrong accounting standard remains completely unconvincing. See Corinthian Colleges, 540
F.3d at 1068. In the Opposition, Plaintiffs assert that Mrs. Bronicki knew the accounting was wrong
because either she or her son had the authority to determine whether a site could be abandoned.
(Opp. at 14). This is insufficient because knowledge that a site had been abandoned is not the same

(Footnote continues on next page.)

1 In short, there was no specific guidance instructing Ormat how to account for its exploration
 2 and development costs. Ormat had to account for its costs in some way, it looked to guidance
 3 applicable to the oil and gas industry given the similarities, it picked the method that best reflected
 4 its business model, it modified the full cost method rendering it more conservative than that applied
 5 in the oil and gas industries, and its auditors approved the method chosen.

6 **2. Plaintiffs Do Not Allege That Any Defendant Received Any Personal**
 7 **Benefit From Ormat's Method Of Accounting.**

8 Plaintiffs acknowledge that motive is most commonly established through allegations that a
 9 corporation's management benefitted from insider stock sales. (Opp. at 16). Here, however, both
 10 Individual Defendants held the majority of their stock during the putative class period thereby
 11 undermining any inference of scienter. (See Opp. at 16); In re Worlds of Wonder Sec. Litig., 35
 12 F.3d 1407, 1424-25 (9th Cir. 1994) (where corporate management "held onto most of their
 13 [company's] stock and incurred the same large losses" as plaintiffs the court will not infer scienter);
 14 see also Corinthian Colleges, 540 F.3d at 1067 (one defendant "sold nothing at all, suggesting that
 15 there was no insider information from which to benefit"). Plaintiffs also do not and cannot argue
 16 that they have any basis for alleging motive as to Ormat's CFO, Joseph Tenne, and in fact ignore this
 17 crucial failure in their Opposition even though Defendants pointed it out in the Motion to Dismiss.
 18 (See MtD at 21; Opp. at 16-17).¹⁰ In a case based on an accounting restatement, the lack of any
 19 motive by a CFO undermines an inference of scienter as to all defendants because courts have
 20 recognized that "it seems as though the CFO would have been an essential participant in any
 21 fraudulent scheme." See, e.g., In re Credit Acceptance Corp. Sec. Litig., 50 F. Supp. 2d 662, 677-78
 22 (E.D. Mich. 1999).

23
 24 (Footnote continued from previous page.)

25 as knowledge that the abandoned site did not receive proper accounting treatment. See id. at 1069
 26 (allegations that CFO knew that the corporation was employing a particular accounting method
 insufficient to plead a strong inference of scienter absent particularized allegations establishing that
 the CFO knew that the method of accounting was wrong).

27 ¹⁰ Plaintiffs allege as to Mr. Tenne neither motive nor particularized facts relating to his role at
 28 Ormat. For these additional reasons, Mr. Tenne's Motion to Dismiss should be granted.

Defendants are surprised that Plaintiffs persist in asserting their countervailing theory of motive based on Ormat's payment of dividends. The theory defies common sense. The theory posits that the Bronickis (without the CFO, who had nothing to gain) contrived an inappropriate accounting method so that the three of them, collectively, could earn an extra \$300,000 in dividends. Numerous courts have held that such an amount of "benefit" does not suffice as motive. (MtD at 23). But Plaintiffs' theory becomes even more ludicrous because they contend that the Bronickis did all this to "pay off a loan" to Bank Hapoalim that they took to fend off a takeover.¹¹ The amount of the loan, however, was approximately \$150,000,000 and these dividends would hardly "pay off" that loan or even make a tiny dent in it. Furthermore, the pleadings show that Ormat had discretion to grant a dividend in the same amount that it did even it had expensed the abandoned sites.¹² Thus, it would have been totally unnecessary for the Defendants to commit accounting fraud to gain their dividends. In sum, Plaintiffs' motive theory is absurd.

3. Plaintiffs' Allegations As A Whole Demonstrate That Defendants Did Not Act With Scienter.

The CAC fails to support a cogent and compelling inference of scienter when read holistically. The allegations here, in fact, are far less compelling than those found insufficient by

¹¹ A motive to prevent a takeover does not give rise to an inference of scienter. Plevy v. Haggerty, 38 F. Supp. 2d 816, 833 (C.D. Cal. 1998); In re Lockheed Martin Corp. Sec. Litig., 272 F. Supp. 2d 944, 947 (C.D. Cal. 2003). Similarly, nor does "a desire to reduce [] debt" support a culpable inference. In re Geopharma, Inc. Sec. Litig., 399 F. Supp. 2d 432, 451 (S.D.N.Y. 2005); see also Institutional Investors Group v. Avaya, Inc., 564 F.3d 242, 279 (3d Cir. 2009) (same).

¹² Ormat's "annual payout ratio of at least 20% of the Company's net income" was not a cap. Ormat had paid a dividend of 28.6% of net income in 2007. It therefore could have paid the same dividend in 2008 because \$0.22 is only 22% of Ormat's restated net income of \$0.98 per share. It also could have paid the same dividend in 2009 because \$0.30 is only 20% of Ormat's restated net income of \$1.51 per share. (Exs. 13-20). Plaintiffs' continued analysis of dividend payments on a quarterly basis ignores that Plaintiffs alleged in the CAC (but hide in their Opposition) that Ormat's policy calculated quarterly dividends based on an "annual payout ratio." (Compare CAC 107 (dividend policy "targets an annual payout ratio of at least 20% of the Company's net income") with Opp. at 17 (intentionally deleting the clause "targets an annual payout ratio")). Even under Plaintiffs theory that Ormat calculated its dividend quarterly, Ormat had paid quarterly dividends that constituted a much higher percentage of net income than what it paid in the fourth quarter of 2008. For example, Ormat paid a dividend of \$0.05 a share in the first quarter of 2007 even though it lost \$0.15 a share that quarter. (Ex. 9).

the Ninth Circuit in Corinthian Colleges. Thus, unlike in Corinthian Colleges, Plaintiffs here allege no stock sales, no internal dissent regarding the proper method of accounting, no motive to commit fraud whatsoever as to the CFO, no express refusal by executives to fix a possible error because of the effect on quarterly revenue, no decrease in revenue, and no characterization by anyone that the accounting was in a “gray area.” Corinthian Colleges, 540 F.3d at 1069. Moreover, Plaintiffs do not dispute that Ormat’s auditors certified Ormat’s accounting and their review of Ormat’s procedures found no deficiencies in internal controls; Ormat fully disclosed the method of accounting it used; Ormat cooperated fully with the SEC when it raised questions; Ormat issued its restatement within days of the SEC’s request that it do so; and nobody benefitted from the accounting policy. Far from supporting an inference of scienter, these allegations instead support a conclusion that Defendants acted in good faith and with non-culpable intent. Plaintiffs therefore fail to meet their burden of pleading a strong inference of scienter as to the alleged accounting violations.¹³

II. PLAINTIFFS HAVE FAILED TO ALLEGE A CLAIM BASED ON ORMAT’S STATEMENTS CONCERNING NORTH BRAWLEY

A. Plaintiffs Cannot Amend Their Complaint In an Opposition Memorandum.

Defendants’ Motion to Dismiss explained that Plaintiffs have failed to state a claim based on the allegations in the CAC regarding North Brawley because: (1) the allegations rest on forward looking statements shielded from liability by both independent prongs of the Reform Act’s “safe harbor;” (2) the statements were not false when made; and (3) the statements did not cause the loss of which Plaintiffs complain. (MtD at 24). Plaintiffs’ Opposition therefore takes an entirely different approach. The Opposition appears to have abandoned the statements that Plaintiffs challenged in the CAC in favor of a handful of statements from conference calls never mentioned in the CAC based on exhibits attached to the Opposition. (Compare CAC ¶¶ 146, 149, 156, 156, 160, 161, 163-169 with Opp. at 19-21 (citing conference call transcripts attached as exhibits to Plaintiffs’

¹³ Plaintiffs have seemingly retreated from their allegation that Ormat’s stock price fell on February 24, 2010 based on any disclosure concerning its restatement in favor of an attempt to argue that it fell that day because of issues related to North Brawley. (Opp. at 25, 38). Plaintiffs have thus failed to allege loss causation concerning any alleged misleading statements about Ormat’s method of accounting for exploration and development costs.

Opposition)).¹⁴ Plaintiffs also change their theory as to why any statement was false or misleading. (Compare CAC 147, 150, 158 (describing the purported reasons that the statements in the CAC were false) with Opp. at 3, 25, 27, 34 (arguing that Ormat omitted disclosures that the schedule was “aggressive”)). Similarly, statements Plaintiffs characterized as false or misleading in the CAC apparently now have transmogrified into disclosures of wrongdoing. (Compare CAC 160, 161, 163, 164, 168 with Opp. at 24-26). The law simply does not permit Plaintiffs to change their entire theory of the case in an opposition memorandum. AgriBioTech, 2000 WL 1277603, at *10 n.3 (“complaint may not be amended by briefs in opposition to a motion to dismiss”). For this reason alone, the CAC should be dismissed.

B. Plaintiffs Have Not Alleged That Ormat’s Present Tense Or Predictive Statements Were False Or Misleading.

Plaintiffs’ new theories are no better than the old ones. While Plaintiffs have made it nearly impossible for Defendants or the Court to determine which statements they challenge as they dance around actually identifying statements using generalities and citations to large block quotes, it is still clear that Plaintiffs have not specified “the reason or reasons why [any] statement is misleading” with the particularity required by the Reform Act.¹⁵ For example, Plaintiffs seemingly challenge the following statements made by Ormat in 2008: “the California Public Utilities Commission [“CPUC”] had approved Ormat’s 20-year contract with [Southern California Edison (“SCE”)]”;

¹⁴ Defendants oppose Plaintiffs’ Request for Judicial Notice to the extent that Plaintiffs are using it to change their theory of the case as part of their opposition to Defendants’ motion to dismiss. The vast majority of Plaintiffs’ North Brawley claim is now made up of these exhibits as opposed to anything included in the CAC.

¹⁵ A plaintiff also must meet the requirements of Rule 8 of the Federal Rules of Civil Procedure. In re Splash Tech. Holdings, Inc. Sec. Litig., 160 F. Supp. 2d 1059, 1073-75 (N.D. Cal. 2001); see also MtD at 36 n.28). “In the context of securities class action complaints, courts have repeatedly lamented plaintiffs’ counsels’ tendency to place the burden on the reader to sort out the statements and match them with the corresponding adverse facts to solve the ‘puzzle’ of interpreting Plaintiffs’ claims.” Splash, 160 F. Supp. 2d at 1075 (internal citations omitted) (citing cases); see also May v. Borick, 1997 WL 314166, at *8 (C.D. Cal. Mar. 3, 1997). Plaintiffs here have engaged in exactly the sort of puzzle pleading criticized by other courts both in the CAC and then even more so in the Opposition where they have seemingly added new block quotes and full exhibits (not included or referenced in the CAC). This furnishes another reason to dismiss Plaintiffs’ North Brawley allegations.

1 “that the majority of the power plant equipment was on site”; that “construction work and drilling
 2 activity are at an advanced stage”; and “ongoing construction and drilling activities are proceeding in
 3 parallel with the project’s start up phase.” (Opp. at 23). Plaintiffs, however, have not alleged that
 4 the CPUC did not approve Ormat’s contract, that the majority of the power equipment was not on
 5 site, that construction and drilling was not at an advanced stage, or that construction and drilling
 6 proceeded in parallel with the project’s start up phase. Indeed, Plaintiffs do not dispute the truth of
 7 any present tense statement made by Ormat in 2008. Plaintiffs have also entirely abandoned any
 8 claim that Ormat’s 2009 or 2010 disclosures were false or misleading as they have apparently
 9 recognized that stockholders could not have been misled by statements disclosing delays in a build
 10 out schedule. (See Opp. at 34-36; MtD at 36-37); see also Detroit Gen. Ret. Sys. v. Medtronic, Inc.,
 11 No. 09-2518, 2010 WL 3583388, at *4 (8th Cir. Sept. 16, 2010) (“[i]t is difficult to see how a letter
 12 disclosing a possible problem and an investigation into that problem was materially misleading”).¹⁶

13 Plaintiffs are thus left with their new fallback argument on falsity – raised for the first time in
 14 the Opposition – directed to Ormat’s forward looking statements that its estimated date to complete
 15 North Brawley at the end of 2008 was “aggressive” and that Ormat was not “on track” or “on
 16 schedule” during 2008. This does not work. First, Ormat disclosed the exact schedule it expected to
 17 achieve and had no obligation to characterize its schedule with any particular adverb or adjective
 18 that Plaintiffs now suggest. See Rubke v. Capitol Bancorp Ltd., 551 F.3d 1156, 1163 (9th Cir. 2009)
 19 (rejecting allegation that defendant should have disclosed its belief that profitability would
 20 “dramatically increase” when defendant did disclose that net income for a quarter “was nearly four
 21 times as large” as in the prior year).

22 Second, Plaintiffs pull out of thin air assertions, repeated throughout their Opposition, that
 23 Ormat’s schedule was “aggressive” because Ormat did not follow an appropriate exploration and
 24 development process with respect to North Brawley. Thus, ignoring the Reform Act’s requirement
 25 that they plead with particularity the facts that underlie their claims, they allege nothing to support
 26

27 ¹⁶ Given that Plaintiffs do not challenge any of Ormat’s statements in 2009 concerning North
 28 Brawley, their North Brawley class period should end by February 25, 2009 at the latest.

1 their assertions that “Defendants did not properly investigate site conditions”; that “Ormat was not
2 proceeding methodically”; that “Defendants . . . had no basis whatsoever” for its projections; and that
3 Ormat took “short-cuts.” (Opp. at 27, 28, 30, 31, 34); 15 U.S.C. § 78u-4(b)(1)(B). They quote
4 extensively from statements made by the Bronickis about the normal process for exploring a
5 developing a site and imply that the process was not followed at North Brawley. However, they
6 never even assert that the process was not followed, much less support such an assertion with facts.

7 The facts are to the contrary. For example, Ormat began exploration activities in North
8 Brawley in early 2006 and hoped to complete the project approximately three years later at the end
9 of 2008. (Opp. at 20, 21 (exploration began in “early 2006”); CAC 121-123). In the statements
10 quoted by Plaintiffs, Mrs. Bronicki indicated that it “normally takes us one to two years from the
11 time we start active exploration of a particular geothermal resource to the time we have an operating
12 production well”; Mr. Bronicki said that exploration takes three years. The process included
13 Ormat’s review in early 2006 of wells that had been previously drilled by Unocal that revealed that a
14 “shallow Brawley reservoir could be commercially developed.” (Ex. 48). Ormat also drilled five of
15 its own exploratory wells in 2007 to further analyze the shallow reservoir at North Brawley from
16 depths of 3000 to 4500 feet. (Ex. 48). It tested each of these wells using an open-top flash tank and
17 collected water samples from each of the wells. (Ex. 48). The tests showed encouraging results
18 across every possible testable metric including temperature, pressure, permeability, solid
19 concentration, and heavy metal concentrations. (Ex. 48). Ormat’s exploratory process was indeed
20 significant and rigorous enough to justify publication in a journal of the Geothermal Resources
21 Council. (Ex. 48).¹⁷

22 Third, Ormat’s construction was “on track” and “on schedule” until the plant commenced
23 initial operations in the fourth quarter of 2008. As discussed above (and not challenged by

24 ¹⁷ In addition, Plaintiffs allege that Ormat first described its exploration process in April and
25 October 2009. (See CAC 146-178; Opp. at 20-26). The statements Plaintiffs challenge, however,
26 were made between only May 2008 and February 2009. Stockholders who purchased shares
27 between May 2008 and February 2009 could not have relied on statements made after they
28 purchased stock. Indeed, Plaintiffs know that they are engaging in temporal sleight of hand as they
intentionally hide the dates of the April and October 2009 statements from the Court. (Opp. at 20-
21).

1 Plaintiffs), Ormat signed an agreement with SCE in July 2007, it had key power plant equipment at
 2 the site by March 2008, the CPUC approved the agreement with SCE in May 2008, the majority of
 3 the power plant equipment was on site by August 2008, and construction and drilling was
 4 proceeding in parallel with the plant's start up in November 2008. (Opp. at 22-23). Ormat further
 5 connected the production and injection wells it had drilled to the power plant it had constructed,
 6 synchronized each of the power plant units to the electrical grid, and delivered electricity to SCE in
 7 2008.

8 It was not until these initial operations that Ormat ran into unexpected problems. (Opp. at
 9 23). These were not problems that Ormat could have discovered or anticipated during the
 10 development or exploration process. Problems such as too much sand being pulled from the
 11 geothermal reservoir when geothermal fluids are pumped under pressure generally can only be
 12 discovered as part of initial operations after a production well is connected to a power plant. (CAC
 13 161). Similarly, the problem of interference between injection wells when operated together is an
 14 operational and not an exploration and development issue. (CAC 144) Ormat disclosed these
 15 problems to its stockholders and implemented a number of solutions that it believed and hoped
 16 would control its issues. Ormat unfortunately continued to have problems in reaching capacity at the
 17 plant throughout 2009 and kept its stockholders fully apprised concerning those problems, its
 18 theories as to why it was having problems, the solutions it was trying to implement and the attendant
 19 delays.

20 In short, none of this constitutes fraud because “[p]roblems and difficulties are the daily work
 21 of business people [and] that they exist does not make a lie out of any of the alleged false
 22 statements” and “[a]lleging in substance that [a company] underestimated [its problems] does not
 23 make out a fraud case.” Ronconi v. Larkin, 253 F.3d 423, 430, 433-34 (9th Cir. 2001); Santa Fe
 24 Indus., Inc. v. Green, 430 U.S. 462, 477 (1977).

25 **C. Ormat's Statements Concerning North Brawley Are Protected By The Reform**
 26 **Act's Safe Harbor For Forward-Looking Statements.**

27 Plaintiffs' forward-looking statements are also protected by each of the Reform Act's two-
 28 pronged safe-harbor. The safe-harbor created the highest pleading and scienter standards because

1 Congress wanted to encourage companies to disclose forward-looking information without fear that
 2 stockholders could after the fact claim that their statements were false because predictions failed to
 3 become true. 1995 U.S.C.C.A.N. at 742.

4 **1. Ormat's Statements Were Forward Looking.**

5 Defendants' Motion to Dismiss established that the allegations in the CAC concerning the
 6 timetable for completion and ramp up of the North Brawley plant, the plant's capacity when fully
 7 ramped up and its expectations that it would resolve the technical challenges it confronted relating to
 8 sand in the geothermal reservoir were forward looking. (MtD at 25). Plaintiffs do not dispute this.
 9 (See Opp. at 27-29). Rather, Plaintiffs seemingly now focus on two statements made by
 10 Mrs. Bronicki during an August 6, 2008 conference call that were not cited in the CAC. (Opp. at
 11 23). During that call, Mrs. Bronicki stated that Ormat's "construction and exploration programs . . .
 12 continue on track" and that "[o]n construction activities, we remain on schedule."

13 Plaintiffs argue that these statements are present-tense, factual assertions. See Opp. at 27.
 14 The United States Court of Appeals for the Third Circuit, however, recently has considered this
 15 exact argument. In Institutional Investors Group v. Avaya, Inc., 564 F.3d 242 (3rd Cir. 2009) the
 16 court held that representations by a company that it was "on track" to meet its goals for the year, and
 17 that its first quarter results "position us" to meet those goals, could not "meaningfully be
 18 distinguished from the future projection of which they are a part." Avaya, 564 F.3d at 255. The
 19 court explained:

20 Shareholders argue that these phrases make claims of current fact. Here, however, the
 21 assertions of current fact are too vague to be actionable. These statements do not justify the
 22 financial projections in terms of any particular aspect of the company's current situation;
 they say only that, whatever the situation is, it makes the future projection attainable. Such
 an assertion is necessarily implicit in every future projection.

23 Id. Similarly, in Gissin v. Endres, __ F. Supp. 2d __, 2010 WL 3468508, at *8 n.108 (S.D.N.Y.
 24 Sept. 1, 2010), the court applied Avaya and held that a corporation's representations that "based on
 25 our current view and what we know, yes, we think we'll be just fine" were forward looking because
 26 "defendants' statements in the instant case refer to present circumstances only as a basis for
 27 forecasting future performance, not as a guarantee of the status quo." See also In re Copper
 28 Mountain Sec. Litig., 311 F. Supp. 2d 857, 880 (N.D. Cal. 2004) Sec. Litig., 311 F. Supp. 2d 857,

880 (N.D. Cal. 2004) (statements that a company is “on track” to meet its targets “are best characterized as inactionable puffery”).

Plaintiffs here offer no basis to depart from Avaya. Mrs. Bronicki’s statements regarding the current status of Ormat’s construction projects cannot “meaningfully be distinguished” from the future outcome of those projects. See Avaya, 564 F.3d at 255. Therefore, these statements either are forward looking and entitled to protection by the Reform Act’s safe harbor or puffery on which no claim of securities fraud can rest.¹⁸

2. Ormat’s Forward-Looking Statements Were Accompanied By Meaningful Cautionary Language.

Ormat’s statements regarding North Brawley are not actionable because they were “accompanied by meaningful cautionary statements.” (MtD at 26 (citing 15 U.S.C. § 78u-5(c)(2)(A)(i))). As previously explained, to invoke the safe harbor, a company must identify “important factors” that could cause results to differ materially from its expectations, but Congress expressly noted that a corporation need not identify the exact risk that ultimately results in a projection not being realized. (MtD at 26).

Plaintiffs do not really dispute that Ormat statements regarding North Brawley were accompanied by meaningful cautionary language. Plaintiffs acknowledge “it is true that Ormat issued risk warnings that its business involves highly technical matters, i.e., relating to the viability of a geothermal resource and the ability to extract geothermal fluids, any one of which could ruin a project – either before construction or after some period of operation.” (Opp. at 36). They do not dispute that Ormat also warned that “geothermal energy projects may suffer an unexpected decline in the capacity of their respective geothermal wells and are exposed to a risk of geothermal reservoirs not being sufficient for sustained generation of the electrical power capacity desired over time.” (MtD at 28). These warnings disclosed risks virtually identical to the problems that Plaintiffs

¹⁸ The court cases cited by Plaintiffs are inapposite. The court in In re Amilyn Pharm., Inc. Sec. Litig., No. 01-CV1455, 2003 WL 21500525, at *6 (S.D. Cal. May 1, 2003) actually held that the statement most like the “on track” statement – “We have completed clinical testing of SYMLIN that we believe is sufficient to support [FDA] approval to market SYMLIN” – was forward looking.

1 argue ultimately lead to delays at the North Brawley site. (CAC 177). The cautionary language,
 2 therefore, was sufficient to bring Ormat's disclosures within the Reform Act's safe harbor. See In re
 3 Skechers U.S.A., Inc. Sec. Litig., No. CV 03-02094, 2004 WL 1080174 (C.D. Cal. May 7, 2004),
 4 aff'd 273 Fed. Appx. 626 (9th Cir. April 10, 2008).

5 Plaintiffs' only argument that Ormat's cautionary statements do not shield Defendants from
 6 liability is that "Defendants knew something that undermined their risk warnings." (Opp. at 36
 7 (emphasis added)). Plaintiffs' emphasis on the state of Defendants' knowledge, however, overlooks
 8 the Ninth Circuit's recent decision in Cutera. In that case, the Ninth Circuit expressly stated "[t]he
 9 **defendants' state of mind is not relevant to [the adequacy of cautionary statements].**" In re
 10 Cutera Sec. Litig., 610 F.3d 1103, 1113 (9th Cir. 2010) (emphasis added). Even if Ormat's state of
 11 mind were relevant to this prong of analysis (which it is not), Plaintiffs have not alleged that
 12 Defendants were aware of anything that undermined the risk warnings. (See Part II(C)(3) below).
 13 Standing alone, Ormat's meaningful cautionary language furnishes an adequate basis to dismiss all
 14 allegations related to North Brawley.

15 **3. Defendants Did Not Have Actual Knowledge, Nor Were They**
 16 **Deliberately Reckless in Not Knowing, That Ormat Would Be Unable To**
 17 **Complete The North Brawley Project By December 2008.**

18 The second prong of the safe harbor, which protects an entity or person making a forward
 19 looking statement without "actual knowledge" that the statement was false or misleading when
 20 made, also insulates Ormat's statements concerning North Brawley from liability. (MtD at 28
 21 (citing 15 U.S.C. § 78u-5(c)(1)(B)(i))). Plaintiffs effort to lower this standard by arguing that the
 22 Reform Act's "actual knowledge" standard can be satisfied merely by alleging that the defendants
 23 had no reasonable basis for a forward looking statement does not work. (Opp. at 33). Plaintiffs
 24 cannot rely on cases that pre-date the Reform Act – such as Marx v. Computer Scis. Corp., 507 F.2d
 25 485 (9th Cir. 1974) which the Ninth Circuit has never cited in any case governed by the Reform Act
 26 – because such cases are no longer good law. And Plaintiffs misconstrue the Second Circuit's
 27 decision in Slayton v. Am. Express Co., 604 F.3d 758 (2d. Cir. 2010) as applying a "reasonable
 28 basis" standard where the court expressly indicated that it required plaintiffs to plead facts at least

1 establishing that Defendants “**actually knew** that they had no reasonable basis for making the
 2 statement.” Slayton, 604 F.3d at 775 (emphasis added). Finally, the Ninth Circuit has made it plain
 3 in every case decided since the Reform Act that plaintiffs must allege nothing less than a strong
 4 inference of “actual knowledge” to plead scienter as to forward looking statements and actual
 5 knowledge is the most stringent standard for pleading scienter recognized by the law. Cutera, 610
 6 F.3d at 1108; In re Vantive Corp. Sec. Litig., 283 F.3d 1078, 1091 (9th Cir. 2002).

7 In their Opposition, Plaintiffs seemingly abandon most of the bases alleged in the CAC that
 8 the Defendants had actual knowledge that their statements false or misleading. They do not discuss
 9 the third party drilling reports; they ignore Ormat’s ordinary installation of sand separators in May
 10 2008; and they scarcely mention the earlier Unocal/SCE plant in Brawley. (CAC ¶¶ 135, 136, 139,
 11 141). Indeed, Plaintiffs make no effort to allege facts showing that Defendants actually knew that
 12 their statements regarding North Brawley were false or misleading other than to make conclusory
 13 claims, unsupported by any facts, that Ormat did not investigate site conditions prior to construction
 14 and that Ormat did not proceed methodically. (See Opp. at 27, 28, 33). Plaintiffs for example have
 15 offered no schedule showing that Ormat estimated that it would not complete the plant by the end of
 16 2008, no report indicating that North Brawley would not generate 50 MWs of electricity, and no
 17 document reflecting anything but positive results at North Brawley. The only documents, in fact,
 18 show that Ormat did extensive testing that confirmed the promise of North Brawley especially in
 19 light of Ormat’s positive experience at nearby sites in Ormesa and Heber.

20 Instead of particularized facts, Plaintiffs’ Opposition has resorted to the trifecta of the Ninth
 21 Circuit’s three most disfavored bases for pleading scienter: the “core operations” inference, fraud by
 22 hindsight, and conclusory confidential witness allegations.¹⁹ Since such allegations would be

23
 24 ¹⁹ Plaintiffs also point to the same inadequate motive allegations on which their accounting
 25 allegations rely. (See Opp. at 31). In addition, Plaintiffs argue Defendants were motivated to secure
 26 \$100 million in government subsidies. A “motive to raise financing” (which is all a tax credit is),
 27 however, is common to every business and hence cannot be used as a basis for pleading scienter. In
 28 re PXRE Group, Ltd., Sec. Litig., 600 F. Supp. 2d 510, 532 (S.D.N.Y. 2009) aff’d sub nom. Condra
v. PXRE Group Ltd., 357 F. App’x. 393 (2d Cir. 2009). This might be a motive to do everything
 possible to complete the plant in 2008, but it is not a motive to deceive investors about Ormat’s
 expectations.

1 insufficient to plead scienter under even the relatively more lax “deliberate or conscious recklessness
2 standard” applied to present tense statements, they plainly do not meet Plaintiffs’ burden under the
3 applicable “actual knowledge” standard. The North Brawley allegations should be dismissed.

4 a. The Core Operations Inference Does Not Apply.

5 Courts do not permit plaintiffs to plead scienter based on allegations that executives, because
6 of their role at the company, “must have known” or “should have known” that a statement was false.
7 Digimarc, 552 F.3d at 1000 (“[W]e have previously found inadequate complaints alleging that facts
8 critical to a business’s core operations or an important transaction generally are so apparent that their
9 knowledge may be attributed to the company and its key officers.”) (internal quotations omitted).
10 Plaintiffs nonetheless attempt to argue that this case falls within a narrow and limited exception
11 referred to as the “core operations” inference. The Ninth Circuit, however, has cautioned that the
12 “core operations” inference should be applied in only an “exceedingly rare category of cases” and
13 that even so “it will usually fall short of the [Reform Act] standard.” S. Ferry LP, No. 2 v. Killinger,
14 542 F.3d 776, 784 (9th Cir. 2008). Thus, the Ninth Circuit has applied the inference in only the
15 rarest of cases where “the nature of the relevant fact is of such prominence that it would be ‘absurd’
16 to suggest” that management did not know it. Id. at 786.

17 Plaintiffs’ attempts to apply the “core operations” inference in the instant case are unavailing.
18 As an initial matter, it would be extraordinary for a court to apply this “exceeding rare” exception to
19 a case in which Plaintiffs must plead actual knowledge. In fact, it does not appear that any court has
20 ever permitted a plaintiff to rely on such allegations to plead scienter as to a forward looking
21 statement. Even under the relatively more lenient “deliberate recklessness” standard, the “core
22 operations” inference has been applied only once by the Ninth Circuit where the “relevant fact”
23 affected 80% of the company’s revenue, resulted in the reassignment of 50-75 of the company’s
24 employees, and required management themselves to complete a massive volume of paperwork.” See
25 Berson v. Applied Signal Technology, Inc., 527 F.3d 982 (9th Cir. 2008). Those circumstances are
26 very different from the facts here. Indeed, Plaintiffs have not actually identified any “relevant fact”
27 that anyone at Ormat – let alone the Defendants – supposedly knew during 2008 that rendered any
28 statements made false or misleading. Ormat could not have discovered the unexpected problems it

1 encountered until it began operating the plant at the very end of 2008. Moreover, North Brawley
 2 was only one of twenty-four geothermal and recovered energy plants that Ormat was operating,
 3 constructing, or developing at year-end 2007 and its projected capacity accounted for only
 4 approximately 7% of Ormat's "generating capacity" or "projected generating capacity" of between
 5 686MW and 722MW. (Def. Ex. 2 at 9-10). The "core operations" inference simply does not apply.
 6 Digimarc, 552 F.3d at 1001.

7 b. Plaintiffs Cannot Plead Fraud by Hindsight.

8 Plaintiffs cannot attempt to bolster their inadequate "core operations" allegations with "fraud
 9 by hindsight" based on purported admissions by Ormat in 2009 and in April 2010. As Defendants'
 10 Motion explained, Congress enacted the Reform Act "to put an end to the practice of pleading 'fraud
 11 by hindsight.'" Silicon Graphics, 183 F.3d at 988. Accordingly, a later statement is probative of
 12 scienter only if it "directly contradicts or is inconsistent with the earlier statement." In re Read-Rite
 13 Corp., 335 F.3d 843, 846 (9th Cir. 2003). "It is clearly insufficient for plaintiffs to say that a later,
 14 sobering revelation makes an earlier, cheerier statement a falsehood." Id. (internal citation and
 15 quotation omitted). In addition, as with the core operations inference, it does not appear that any
 16 court has ever held that plaintiffs can rely on fraud by hindsight to plead "actual knowledge."

17 Plaintiffs assert, in conclusory fashion, that Ormat's statements from 2009 and 2010
 18 contribute to a strong inference of scienter because they contradict, or are inconsistent with, Ormat's
 19 earlier statements. Not so. In 2009, Ormat disclosed that unexpected quantities of sand had delayed
 20 final completion of North Brawley. (See CAC 161, 163, 169, and 173). At no point has Ormat
 21 suggested that it knew in 2008 that the power plant would not be completed and operational by the
 22 end of that year. Indeed, Ormat's disclosure that the amount of sand was "unexpected" is
 23 inconsistent with any such inference. (See id.). Similarly, Ormat's purported April 2010
 24 representations that it had not previously developed a similar project, had pursued an aggressive
 25 schedule, and had not had operational information about the field also do not show that Ormat knew
 26 that it could not have completed North Brawley by the end of 2008.²⁰ As explained in Defendants'

27 ²⁰ These were not problems Ormat hid from its stockholders. Ormat's Forms 10-K disclosed
 28 the expected number of MWs to be generated from North Brawley as well as all of its other plants.

(Footnote continues on next page.)

1 Motion to Dismiss, cases applying the lower deliberate recklessness standard have held that
 2 “[p]roblems and difficulties are the daily work of business people [and] that they exist does not make
 3 a lie out of any of the alleged false statements” and “[a]lleging in substance that [a company]
 4 underestimated [its problems] does not make out a fraud case.” Ronconi, 253 F.3d at 430, 433-34;
 5 see also In re Syntex Corp. Sec. Litig., 95 F.3d 922, 930 (9th Cir. 1996) (nothing fraudulent about a
 6 company recognizing that it has certain issues, planning to remedy those issues, and still believing
 7 that it can complete a project or reach capacity by an estimated date). Plaintiffs’ attempts to plead
 8 scienter based on Ormat’s after-the-fact statements should be rejected.

9 c. Plaintiffs Cannot Plead Actual Knowledge Based on Statements from
 10 a Single, Unidentified Witness Who Was Not Employed by Ormat.

11 Defendants established in their Motion to Dismiss that Plaintiffs cannot plead recklessness,
 12 let alone actual knowledge, based on allegations from a confidential witness who was not even
 13 employed by Ormat or affiliated with the North Brawley project for most of the class period. (MtD
 14 at 32). As Defendants explained, a complaint relying on confidential witnesses must: (a) describe
 15 the witnesses with sufficient particularity to establish their reliability and personal knowledge of the
 16 facts alleged; and (b) establish that the proffered confidential witness statements are indicative of
 17 scienter. (MtD at 32 (citing Digimarc, 552 F.3d at 995-996; Corinthian Colleges, 540 F.3d at 1069,
 18 n.3)). Plaintiffs argue in the Opposition that they have met this standard because their confidential
 19 witness (“CW1”) was employed by a company contracted to lay electrical conduit lines for the North
 20 Brawley. (Opp. at 31). While this may be indicative of CW1’s knowledge regarding the electrical
 21 line, Plaintiffs do not explain why this witness, whom Plaintiffs admit was uninvolved with drilling
 22 or testing of the wells (CAC 138(a)), would have known what information Defendants had regarding
 23 the timeline for completion of the drilling and construction of the North Brawley project. See, e.g.,
 24 In re Pixar Sec. Litig., 450 F. Supp. 2d 1096, 1103 (N.D. Cal. 2006) (rejecting information from
 25 non-employee CW). Moreover, Plaintiffs do not allege that CW1 ever spoke to, communicated

26 (Footnote continued from previous page.)

27 They also noted that North Brawley was Ormat’s first project advanced from exploration through
 28 construction. (Opp. at 22 n.25 (citing 2007 Form 10-K), 34; see also CAC 120, 122, 124).

1 with, or even met anybody at Ormat, let alone, either of the Individual Defendants. (See CAC 138).
 2 Furthermore, even if the Court were to credit the confidential witness' representation that Ormat had
 3 drilled only 1/3 of the North Brawley wells by September 2008, it indicates nothing about the status
 4 of the power plant itself, or that this meant that the wells necessary for plant operation could not be
 5 drilled before year end. In fact, Ormat actually delivered power to SCE before the end of 2008. In
 6 short, Plaintiffs' lone CW does nothing to support Plaintiffs' otherwise deficient scienter allegations.

7 d. Plaintiffs' CAC Considered In Its Entirety Demonstrates That
 8 Defendants Did Not Act With Scienter.

9 Even if Plaintiffs' allegations had some merit (and they do not for the reasons explained
 10 above), Tellabs requires that courts "take into account plausible opposing inferences" including
 11 "inferences unfavorable to the plaintiffs." Tellabs, 551 U.S. at 310; Corinthian Colleges, 540 F.3d at
 12 1061 (internal citations omitted). These include:

- 13 1. The contract entered into between Ormat and Southern California Edison ("SCE") whereby
 14 SCE agreed to purchase 50 MW of clean energy output from the North Brawley plant. (CAC
 15 124). This contract undermines any inference of scienter as explained in Defendants' Motion
 to Dismiss. (MtD at 29).
- 16 2. Ormat's review of earlier wells drilled by Unocal revealing that a "shallow Brawley reservoir
 17 could be commercially developed." (Ex. 48).
- 18 3. Ormat's testing of the shallow reservoir at North Brawley, which again showed encouraging
 19 results in terms of temperature, pressure, permeability, solid concentration, and heavy metal
 concentrations. (Ex. 48).
- 20 4. Ormat's positive experience at geothermal sites nearby, in Ormesa and Heber, where it
 21 produced 57 MWs and 92 MWs of electricity, respectively. (Ex. 4 at 35-36, 40-41).
- 22 5. Plaintiffs' admission that Ormat continued to put significant resources into the North
 23 Brawley project throughout 2008 and 2009 including the acquisition of a drilling rig to be
 used in the construction of North Brawley. (CAC 146, 154, 164; Opp. at 22).
- 24 6. Plaintiffs' acknowledgement that Mrs. Bronicki acquired additional shares in Ormat at a time
 25 when Plaintiffs claim that she was hyping the North Brawley project including its estimated
 26 completion by the end of 2008 and thereby artificially inflating Ormat's stock price. (Opp. at
 27 5, 22; CAC 103, 120-128); see In re PEC Solutions, Inc. Sec. Litig., 418 F.3d 379, 390 (4th
 Cir. 2005) (allegation that insiders purchased shares at prices plaintiffs alleged were inflated
 shows that no scienter exists); Searls v. Glasser, 64 F.3d 1061, 1068 (7th Cir. 1995) (increase
 in stock holdings undermines scienter).
- 28 7. Plaintiffs' concession that neither Mrs. Bronicki nor Mr. Tenne sold any of their shares.

1 8. Ormat's disclosures, throughout 2009, which detailed Ormat's problems ramping North
2 Brawley up to full capacity. (MtD at 29).

3 9. Ormat's provision of power to SCE by the end of December 2008 and production of
4 electricity from North Brawley in significant quantities since (even if not in the quantities
ultimately projected). (Exs. 53-54).

5 Plaintiffs do not contest any of these factors, all of which militate against a strong inference of
6 deliberate recklessness or actual knowledge. When weighed against Plaintiffs' disfavored "core
7 operations," "fraud by hindsight," and confidential witness allegations, far from pleading actual
8 knowledge, Plaintiffs here fail to meet even the relatively more lenient burden of pleading deliberate
9 recklessness. Therefore, Plaintiffs' North Brawley allegations should be dismissed.

10 **D. Plaintiffs Have Not Alleged That Their Losses, If Any, Were Caused By Any**
11 **Disclosures Concerning North Brawley.**

12 As with their other arguments related to North Brawley, the theory of loss causation
13 Plaintiffs set forth in their Opposition bears no resemblance to that alleged in the CAC. The CAC
14 alleged only one stock price drop after February 24, 2010 and Plaintiffs alleged that drop was caused
15 by Ormat's announcement of its restatement. (CAC 148, 151, 84-86; see also MtD at 37-39 (citing
16 Dura Pharm., Inc. v. Broudo, 544 U.S. 336 (2005)).²¹ Plaintiffs now argue, however, that Ormat's
17 stock price fell based on a series of partially corrective disclosures made on February 26, 2009,
18 March 2, 2009, and November 5, 2009. (Opp. at 24-25). As discussed above in Part II(A), Plaintiffs
19 are not permitted to change their theories, and the facts upon which those theories rest, in an
20 opposition memorandum. More specifically with respect to loss causation, Plaintiffs cannot allege
21 that the statements constituted partially curative disclosures when, in the CAC, they alleged that the
22 statements were part of the alleged fraud. (CAC 170); see In re Flag Telecom Holdings, Ltd., 574
23

24 ²¹ Plaintiffs also now try to claim that Ormat's stock price fell after February 24, 2010 because
25 of purported revelations concerning North Brawley. Their conclusory claim that Ormat revealed
26 more information on February 24, 2010 than it already had revealed on February 9, 2010 is
27 meritless, however, because the allegations in the CAC indicate that both statements revealed the
28 same information. (Compare CAC 171 with CAC 173). Plaintiffs do not allege in the CAC, nor do
they identify in the Opposition, any new information purportedly disclosed on February 24, 2010
that Ormat had not already revealed on February 9, 2010.

1 F.3d 29, 41 (2d Cir. 2009) (plaintiffs “cannot allege that Defendants made a certain misstatement . . .
2 and simultaneously argue that the misstatement itself constituted a corrective disclosure”).

3 Even if the Court were to consider Plaintiffs’ new theory of loss causation, it still would be
4 inadequate. Plaintiffs have twisted themselves in knots trying to claim that Ormat’s statements on
5 February 26, 2009, March 2, 2009, and November 5, 2009 constitute partially corrective disclosures
6 that caused Ormat’s stock price to fall. Thus, they argue that Ormat’s disclosure that finalizing
7 construction on North Brawley in March, 2009 would cost an additional \$25 million was corrective,
8 but that the disclosure, just two months later, that its estimate of the cost of completion increased to
9 \$35 million was not corrective (and, in fact, “buoyed investors”). (Opp. at 24). Moreover,
10 Plaintiffs’ reliance on selected quotes from different analysts, at different points in time, further
11 demonstrates that they do not have a coherent theory of loss causation. (See Opp. at 24 (Avondale
12 for 2/25/2009); Opp. at 24 (RBC for 5/11/2009); Opp. at 25 n.29 (Pritchard for 2/24/2010)).

13 **III. PLAINTIFFS HAVE FAILED TO ALLEGE ANY CONTROL PERSON CLAIM**

14 Plaintiffs agree that, if the Court finds no underlying 10(b) violation has been pled, their
15 control person claim also must be dismissed. (See Opp. at 38). Additionally, Plaintiffs have failed
16 to plead facts indicating that either Individual Defendant exercised control over a primary violator.
17 See Paracor Finance, Inc., v. General Elec. Capital Corp., 96 F.3d 1151, 1163 (9th Cir. 1996).

18 **CONCLUSION**

19 Defendants’ Motion should be granted and the CAC should be dismissed with prejudice.

20 DATED: November 3, 2010

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